



NDIS – opportunities & support for providers

New NDIS marketplace

The National Disability Insurance Scheme (NDIS) is progressively rolling out across Queensland from July 2016, to June 2019.

By 2019, more than 90,000 Queenslanders with disability are expected to be accessing the NDIS, injecting around \$4 billion per year into the Queensland economy, and creating between an additional 15,900 and 19,400 jobs.

Under the NDIS, Queenslanders with disability will be able to choose where, when and how their supports are provided and from whom they purchase their supports, creating a more competitive market based on [individual choice](#).

Creating more inclusive communities is also a key component of the NDIS and there are opportunities for organisations and businesses to deliver services which provide information and linkages and support capacity building for people and communities. This is known as [ILC](#).

This growth in demand for services creates incredible opportunity in the disability sector. Now is the time for Queensland organisations and businesses to consider how their services and business models can adapt and thrive in the new NDIS marketplace.

NDIS Opportunities

Increasing and emerging services

People with disability, through their individual plan, will purchase disability supports, creating opportunities for organisations existing or new to the sector.

Existing providers may expand into new geographic areas, or start delivering a wider range of services and supports, and new organisations who have not traditionally delivered disability services may enter the market. People with disability will be looking for emerging and tailored services, such as [supports coordination](#), and personal services like gyms, personal training and recreation activities.

To deliver these services, organisations can register as an NDIS provider. More information about working with the NDIS and registering as a provider is available on the [NDIS website](#).

The sector may also need additional services to support their organisation grow and adapt, such as HR and IT consultancy services or marketing and communication expertise.

Information, Linkages and Capacity Building (ILC)

Also, as part of the NDIS, grants will be provided to organisations to deliver ILC activities. ILC activities are designed to create inclusive communities. Organisations will need to apply for funding to deliver these types of supports beyond July 2019.

This is known as ILC Commissioning and information about the ILC [process and tools](#) to assist with your proposal are available on the NDIS website.

Grants to deliver ILC activities in Queensland are expected to open late 2018.

ILC services will be available to all Queenslanders with disability, not just those who are eligible for the NDIS.

Support for organisations and businesses

Organisations and businesses are encouraged to understand and respond to the business and operational impacts of the NDIS and we are here to help.

Understanding ILC and opportunities

Queensland Government has funded peak organisation National Disability Services Queensland (NDS) to hold a series of ILC Forums to help organisations develop an understanding of the scope, impact, opportunities and commissioning requirements for ILC under the NDIS. For more information contact NDS Queensland via ndsqli@nds.org.au.

Organisations are also encouraged to contact the NDIS with queries about ILC on 1800 800 110 or ilc@ndis.gov.au.

Business Planning

This is part of range of activities the Queensland Government is funding to support organisations take advantage of what the NDIS has to offer.

NDS also hold information sessions assisting organisations to prepare for NDIS opportunities and will provide individual consultation. You can contact NDS Queensland via

Tools and Resources

A range of practical NDIS business tools are available to support your organisation through the business planning process and are available on

www.communities.qld.gov.au/ndis and www.communitydoor.org.au

The tools address different aspects of engaging and responding to consumer demand – including assessing the local market, understanding service costs and understanding how to market services to clients.

Staffing

WorkAbility Qld is working to help the sector build the supply and capability of the workforce to meet demand under the NDIS.

Resources to help you consider your staffing needs, and recruiting and retaining the right staff are available on their website www.workabilityqld.org.au.

Events

Keep an eye on the NDIS website for readiness sessions and webinars for organisations –

www.ndis.gov.au/news/events/qld.html

Check the NDS website for Queensland events – www.ndis.org.au and the Queensland NDIS Events Calendar – www.communities.qld.gov.au/ndis

For more information

- www.ndis.gov.au for further information on the NDIS and to sign-up for the NDIS e-newsletter or call the **NDIS Hotline 1800 800 110**
- www.communities.qld.gov.au/ndis for information on Queensland's NDIS preparations, the Queensland NDIS events calendar and to sign up to the Queensland NDIS e-blast
- www.qld.gov.au/disability for information about current services for Queenslanders with disability or call **13 QGOV (13 74 68)**
- follow us on **Twitter @NDIS** and **@disabilityQLD**
- for people with hearing or speech loss **TTY 1800 555 677**
- speak and listen **1800 555 727**
- for people who need help with English **TIS 131 450**

